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# Nextelligence® Newsletter

Issue #1

November 2022



## Welcome to the Nextelligence Newsletter!

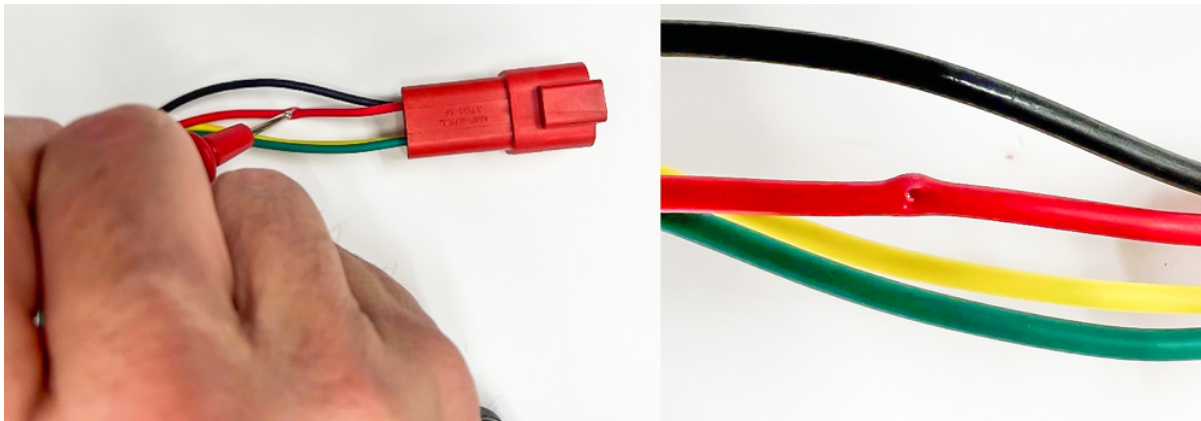
Welcome to the very first of many Nextelligence Newsletters. We will use this forum to announce the latest news in the Nextelligence training community.



## Don't Be A Back Stabber

We've all seen technicians do it – they need to do a quick check to see if a wire has power, so they push or "stab" the meter probe through the wire insulation to take the reading. That hole in the wire insulation is the first step that leads to "water-wicking". Just like water through a drinking straw, the hole that is left behind will suck (or wick) any available water into the connection when an electrical current is flowing through the wire. Have you ever opened a connector that appears to have a good seal and found corrosion or water trapped

inside? Or stripped the insulation off of a piece of wire several inches to find it corroded under the insulation? That is water-wicking!



With wet winter weather approaching, it's even more important to train our technicians to use proper troubleshooting and wire splicing techniques and never to damage waterproof seals. If seals are damaged or compromised the seal needs to be repaired or replaced back to a watertight condition. Good connections are critical to the proper operation of equipment which means making solid, soldered, heat-shrunked splices, and avoiding butt splices, or even worse, multiple butt splices in one run of wire.

Be sure to join us in one of the upcoming Nextelligence MAT classes where we will discuss water wicking and other technical tips that will make you a more effective Nextelligence Connected Technician!

Upcoming Heil Nextelligence and Marathon Service School Classes:

**Nov 15<sup>th</sup> – Command-SST – Live Webinar**

**Nov 15<sup>th</sup> – Marathon Service School**

**Nov 29<sup>th</sup> – Rapid Rail – Factory Class**

# Congratulations To The First Two Platinum-Level Technicians!

We would like to congratulate our first two Platinum Level Connected Technicians. Sam Vaught from C.I.T.E and Mike Fonck, formerly a Lead Tech from Heil of Texas.



Sam Vaught is pictured on the left, and Mike Fonck is pictured on the right. Congratulations to both!

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## Contact Info & Helpful Links

### Nextelligence Class Registration

Feel free to contact us anytime if you have any training questions or to register for one of our training classes.

[Email Training](#)

## 2023 Nextelligence Training Schedule

Our 2023 Training Schedule is now available and can be viewed via the Nextelligence Training webpage, as well as the Heil Dealer Portal.

[View Training Schedule](#)

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## Service Shack

Visit the Heil Service Shack for helpful training and instructional videos

[View Service Shack](#)

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## Sign Up for the Nextelligence Newsletter!

To sign up for the newsletter or to add members of your team, click button below!

[Sign Up Here](#)



BRONZE



SILVER



GOLD



PLATINUM



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Environmental Solutions Group  
201 W. Main Street, Ste 300  
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